



TransGraph Consulting Pvt. Ltd. Presents

Commodity Price Risk Management Workshop - 2012

for Edible - Oil Industry

Friday - 21st Sep 2012 | Renaissance Mumbai Hotel & Convention Centre, Mumbai

Introduction

Increasing volatility in raw material prices is one of the key challenges faced by the edible-oil Industry. Commodities emerging as an 'asset class', has attracted huge hedge fund investments causing increased commodity price inter-relation with currencies, economy and other asset classes - resulting in more risk / uncertainty. This needs immediate attention of all the participants in the edible-oil ecosystem. Managing the price risk becomes easier with comprehensive risk management solutions and hedge avenues in place.

Objective

To outline the key challenges in the edible-oil industry and discuss strategies and plans for systematic risk management practices, there by bringing stability to the margins and enhancing profitability.

Why Should You Attend

- ▶ Organized by the largest independent commodity focused research company in India
- ▶ Experience of more than 10 years in commodities
- ▶ Core competences in the areas of research, price forecasting, hedge modeling & risk management solutions/software
- ▶ Rich consulting experience with wide Industry exposure



TransGraph at various industry events

TransGraph has been a sought after speaker at various industry conferences worldwide. We were recently invited to speak on burning issues, at POC 2012, POTS INDIA 2012, Palm oil Economic Review Seminar 2012, GLOBOIL 2011 to name a few.

TransGraph Consulting Pvt. Ltd.

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Programme Schedule

Timing	Topic
09:30 – 10:00	Introduction to Hedging
10:00 – 10:30	Existing practices and Misconceptions (Refining and Crush business perspective)
10:30 – 11:15	Why hedging is always not fruitful (Indian context)
11:15 – 11:30	<i>Energy Break</i>
11:30 – 12:00	Guide to develop price risk management system
12:00 – 13:00	Popular hedge models
13:00 – 14:00	<i>Lunch Break</i>
14:00 – 15:00	How to develop hedge strategies (with futures & options)
15:00 – 15:30	Guidelines to draft Risk Management Policy
15:30 – 16:00	Essentials to start risk management (People, Process, System)
16:00 – 16:30	Case studies; Q&A

Benefits

- ▶ Learn ways to address the integral pain points of the edible oil industry
- ▶ How Risk Management can address the challenges and turn them into opportunities
- ▶ Get familiar with popular hedge models
- ▶ Understand details about the best practices in Hedging and Risk Management
- ▶ Best processes to adopt for a practical and effective raw material budgeting.

Who Can Attend

- ▶ Directors
- ▶ CEOs / CFOs
- ▶ Supply Chain / Risk Managers
- ▶ Purchase Managers
- ▶ Finance and Treasury Personnel

About The Workshop Leaders

Mr. Nagaraj Meda | Managing Director

Mr. Nagaraj has 14+ years of exposure into commodity and derivatives markets. He has pioneered the development of TransGraph's proprietary price forecasting methodology "Mapping the Market Thought". He has presented 40+ papers at various international level conferences on commodity outlook & risk management. He has implemented market risk management programs in medium and very large corporations across the Globe. He is sought after for his views by world's leading newswires like Bloomberg, Reuters, and Dow Jones etc.

Mr. Ravi Chandra | VP - Consulting

An MBA in Finance with over 13 years of experience in the commodity price forecasting and risk management domains, Mr. Ravi Chandra started his career as a technical analyst and became a successful fund manager. His practical trading experience in CBOT, CSCE, CME, LME and NYMEX futures and options markets brings immense value to TransGraph clients. He has been contributing comments and outlook on markets for various newswire like Dow Jones, Bloomberg etc.

About TransGraph

TransGraph is an independent, unbiased research and consulting company that specializes in **Market Analysis & Price Forecast, Price and Risk consulting, Value Chain Studies.**

TransGraph's flagship software product **TransRisk** is a Multi-Dimensional Market Risk Management solution focused on commodities industry. TransGraph's basket of reports, consulting services and software products are widely used by leading companies spread across 28+ countries encompassing Plantations, Trading, FMCG, Metals & Mining and Automotive industries. Having built expertise in developing a proper hedging and risk management process; TransGraph helps its clients to put in place a Hedge Model, Risk Management Policy and a Software to implement the policy.

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Registration

Delegate 1

Dr./Mr./Ms. : _____
Company : _____
Job Title : _____
Mobile No. : _____
Tel. : _____
Email : _____

Delegate 2

Dr./Mr./Ms. : _____
Company : _____
Job Title : _____
Mobile No. : _____
Tel. : _____
Email : _____

For group bookings, please mail us at mktg@transgraph.com | For express registrations, please visit us at www.transgraph.com (or) mail completed registrations at mktg@transgraph.com; | srinivas.m@transgraph.com; | gerald@transgraph.com

Payment Information

Fee Type	Fee Per Delegate (Inclusive of all taxes)
 Normal Rate (Registration After 10th Sep 2012)	₹ 6000/-
 Early Bird Rate (Registration Before 10th Sep 2012)	₹ 5000/-
 **Group Discount	₹ 4000/-

**Applicable on 3 or more delegates from the same organization

Kindly remit the payments in the form of Cheque /DD, payable **at par in Hyderabad, India** favoring "TransGraph Consulting Private Limited"

Please furnish your Cheque / Demand Draft Details :

For online payments, Click here :
http://transgraph.com/GloboilRMWS2012_Register.asp

*Note: For further clarifications regarding the payment, please feel free to contact us.

Enjoy substantial savings with our multiple booking discount!

"Limited seats available book immediately to avoid disappointment"

SAVE ₹ 1000 with the Early Bird Rate! Book before 10th Sep 2012

Date : Friday, 21st Sep 2012

Venue : Renaissance Mumbai Hotel & Convention Centre, Mumbai

Cancellations / Substitutions

- ▶▶ TransGraph reserves the right of admission.
- ▶▶ If the registered delegate is unable to attend, a substitute delegate is welcome at no extra charge.
- ▶▶ Cancellations must reach us at least 10 business days before the start of the event.
- ▶▶ The delegates will be eligible for a 90% refund, if the request for cancellation reaches us 10 business days prior to the event.
- ▶▶ The company regrets that no refund will be made for cancellation notifications received less than 10 business days before the start of the event.
- ▶▶ TransGraph reserves the right to cancel the event with full refund.

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